## Introduction to Game Theory

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### Stable Sets, Bargaining Set, Shapley Value

- Two Approaches
- The Stable Sets of von Neumann and Morgenstern
- The Bargaining Set, Kernel and Nucleolus
- The Shapley Value

### Subsection 1

Two Approaches

# Shortcomings of the Core

- The definition of the core does not restrict a coalition's credible deviations, beyond imposing a feasibility constraint.
- In particular, it assumes that any deviation is the end of the story and ignores the fact that a deviation may trigger a reaction that leads to a different final outcome.
- The solution concepts we study in this set consider various restrictions on deviations that are motivated by these considerations.

### Restrictions on Possible Deviations

 In our first approach, an objection by a coalition to an outcome consists of an alternative outcome that is itself constrained to be stable.

A stable outcome has the property that no coalition can achieve some other stable outcome that improves the lot of all its members.

• In our second approach, the chain of events that a deviation unleashes is cut short after two stages.

The stability condition is that for every objection to an outcome there is a balancing counterobjection.

Different notions of objection and counterobjection give rise to a number of different solution concepts.

• We restrict attention to coalitional games with transferable payoff.

### Subsection 2

#### The Stable Sets of von Neumann and Morgenstern

## Idea Behind Stability

- Suppose that a coalition S:
  - Is unsatisfied with the current division of v(N);
  - Can credibly object by suggesting a stable division x of v(N) that is better for all the members of S;
  - The objection is backed up by a threat to implement (x<sub>i</sub>)<sub>i∈S</sub> on its own (by dividing the worth v(S) among its members).
- The logic behind the requirement that an objection itself be stable is that:
  - Otherwise, the objection may unleash a process involving further objections by other coalitions;
  - At the end of this process some of the members of the deviating coalition may be worse off.

## Idea Behind the Definition

- This idea leads to a definition in which a set of stable outcomes satisfies two conditions:
  - For every outcome that is not stable some coalition has a credible objection;
  - (ii) No coalition has a credible objection to any stable outcome.
- Note that this definition is self-referential and admits the possibility that there may be many stable sets.

### Imputations and Objections

- Let  $\langle N, v \rangle$  be a cohesive coalitional game with transferable payoff.
- An **imputation** of  $\langle N, v \rangle$  is a feasible payoff profile x for which

$$x_i \ge v(\{i\}), \quad \text{for all } i \in N.$$

- Let X be the set of all imputations of  $\langle N, v \rangle$ .
- An imputation x is an objection of the coalition S to the imputation y if:

• 
$$x_i > y_i$$
, for all  $i \in S$ ;

• 
$$x(S) \leq v(S)$$
.

If this is the case, we write  $x \succ_S y$ .

• The expression "x dominates y via S" also means that x is an objection of S to y.

### Remarks on Objections to Imputations

- Recall that a coalitional game  $\langle N, v \rangle$  is cohesive if  $v(N) \ge \sum_{k=1}^{K} v(S_k)$ , for every partition  $\{S_1, \ldots, S_K\}$  of N.
- Since ⟨N, v⟩ is cohesive, we have x ≻<sub>S</sub> y if and only if, there is an S-feasible payoff vector (x<sub>i</sub>)<sub>i∈S</sub>, for which

$$x_i > y_i$$
, for all  $i \in S$ .

• The core of the game  $\langle N, v \rangle$  is the set of all imputations to which there is no objection,

 $\{y \in X : \text{there is no } S \in C \text{ and } x \in X, \text{ for which } x \succ_S y\}.$ 

### Stable Sets

#### Definition (Stable Set)

Let  $\langle N, v \rangle$  be a coalitional game with transferable payoff. A subset Y of the set X of imputations is a **stable set** if it satisfies:

- Internal Stability: If y ∈ Y, then for no z ∈ Y does there exist a coalition S for which z ≻<sub>S</sub> y.
- External Stability: If  $z \in X Y$ , then there exists  $y \in Y$ , such that  $y \succ_S z$ , for some coalition *S*.

## Stable Sets (Alternative Formulation)

- The definition of a stable set has an alternative formulation.
- Let Y be a set of imputations.
- Let  $\mathcal{D}(Y)$  be the set of imputations z, for which there is a coalition S and an imputation  $y \in Y$ , such that  $y \succ_S z$ .
- Then:
  - Internal stability is equivalent to the condition

$$Y \subseteq X - \mathcal{D}(Y);$$

• External stability is equivalent to the condition

$$Y \supseteq X - \mathcal{D}(Y).$$

• So a set Y of imputations is a stable set if and only if

$$Y = X - \mathcal{D}(Y).$$

- The core is a single set of imputations.
- A game, however, may have more than one stable sets.

# Stable Sets and the Core

#### Proposition

Let  $\langle N, v \rangle$  be a coalitional game with transferable payoff.

- a. The core is a subset of every stable set.
- b. No stable set is a proper subset of any other.
- c. If the core is a stable set then it is the only stable set.
- a. Every member of the core is an imputation.

Let Y be stable and  $x \notin Y$ .

By external stability, there exist  $y \in Y$  and  $S \in C$ , such that  $x \prec_S y$ . Hence, x cannot be in the core.

- b. This also follows by external stability.
- c. This follows from Statements (a) and (b).

## Example: The Three-Player Majority Game

 $\bullet$  Consider the game  $\langle \{1,2,3\}, \nu \rangle$  in which

$$u(S) = \left\{ \begin{array}{ll} 1, & ext{if } |S| \ge 2 \\ 0, & ext{otherwise} \end{array} \right.$$

One stable set of this game is  $Y = \{(\frac{1}{2}, \frac{1}{2}, 0), (\frac{1}{2}, 0, \frac{1}{2}), (0, \frac{1}{2}, \frac{1}{2})\}.$ A pair of players shares equally the single unit of payoff.

- For all x and y in Y only one player prefers x to y. Therefore, Y is internally stable.
- Let z be an imputation outside Y. Then, there are two players i and j for whom  $z_i < \frac{1}{2}$  and  $z_j < \frac{1}{2}$ . So there is an imputation in Y that is an objection of  $\{i, j\}$  to z. This shows that Y is externally stable.

# Example (Cont'd)

• For 
$$c \in \left[0, \frac{1}{2}\right)$$
 and  $i \in \{1, 2, 3\}$ , define

$$Y_{i,c} = \{x \in X : x_i = c\}.$$

 $Y_{i,c}$  is also stable, for all i = 1, 2, 3 and all  $c \in \left[0, \frac{1}{2}\right)$ .

- For any x and y in the set, there is only one player who prefers x to y. This proves internal stability of Y<sub>i,c</sub>.
- Let i = 3 and let z be an imputation outside  $Y_{3,c}$ .

• Suppose, first, 
$$z_3 > c$$
.  
Then  $z_1 + z_2 < 1 - c$ .  
So, there exists  $x \in Y_{3,c}$ , such that  $x_1 > z_1$  and  $x_2 > z_2$ .  
Thus,  $x \succ_{\{1,2\}} z$ .  
• Suppose, next,  $z_3 < c$ .  
Assume, say,  $z_1 \le z_2$ .  
Then  $(1 - c, 0, c) \succ_{\{1,3\}} z$ .

### Subsection 3

#### The Bargaining Set, Kernel and Nucleolus

### Concepts Based on Objections and Counterobjections

- We regard an objection by a coalition to be convincing if no other coalition has a "balancing" counterobjection.
- Neither the objection nor the counterobjection are required to be stable.
- There are three solution concepts that differ in the nature of the objections and counterobjections:
  - The Bargaining Set;
  - The Kernel;
  - The Nucleolus.

# **Objections and Counterobjections**

- Let  $\langle N, v \rangle$  be a coalitional game with transferable payoff.
- Let x be an imputation.
- Consider a pair (y, S), where:
  - S is a coalition;
  - y is an S-feasible payoff vector.
  - Such a pair is an objection of i against j to x if:
    - *S* includes *i* but not *j*;
    - $y_k > x_k$ , for all  $k \in S$ .
- Consider a pair (z, T), where:
  - T is a coalition;
  - z is a T-feasible payoff vector.

Such a pair is a counterobjection to the objection (y, S) of *i* against *j* if:

- *T* includes *j* but not *i*;
- $z_k \ge x_k$ , for all  $k \in T S$ ;
- $z_k \ge y_k$ , for all  $k \in T \cap S$ .

## Objections and Counterobjections (Comments)

- An objection is an argument by one player against another.
- An objection of *i* against *j* to *x* specifies:
  - A coalition S that includes *i* but not *j*;
  - A division y of v(S) that is preferred by all members of S to x.
- A counterobjection to (y, S) by j specifies:
  - An alternative coalition T that contains j but not i;
  - A division of v(T) that is:
    - At least as good as y for all the members of T who are also in S;
    - At least as good as x for the other members of T.

# The Bargaining Set

### Definition (The Bargaining Set)

The **bargaining set** of a coalitional game with transferable payoff is the set of all imputations x with the property that, for every objection (y, S) of any player i against any other player j to x, there is a counterobjection to (y, S) by j.

- The bargaining set models the stable arrangements in a society in which:
  - Any argument that *i* makes against *x* takes the form:

"I get too little in the imputation x and j gets too much; I can form a coalition that excludes j in which everybody is better off than in x";

• Such an argument is ineffective, if player *j* can respond:

"Your demand is not justified; I can form a coalition that excludes you in which everybody is at least as well off as they are in x and the players who participate in your coalition obtain at least what you offer them".

### The Bargaining Set as a Solution Concept

- The bargaining set assumes that the argument underlying an objection for which there is no counterobjection undermines the stability of an outcome.
- The appropriateness of the solution in a particular situation depends on the extent to which the participants in that situation regard the existence of an objection for which there is no counterobjection as a reason to change the outcome.
- Note that an imputation is in the core if and only if no player has an objection against any other player, whence the core is a subset of the bargaining set.
- We show later that the bargaining set of every game is nonempty.

### Example: The Three-Player Majority Game

• Recall the three-player majority game  $\langle \{1,2,3\}, v \rangle$ , with

$$u(S) = \left\{ \begin{array}{ll} 1, & ext{if } |S| \ge 2 \\ 0, & ext{otherwise} \end{array} \right.$$

- The core of this game is empty and the game has many stable sets.
- The bargaining set of the game is the singleton {(<sup>1</sup>/<sub>3</sub>, <sup>1</sup>/<sub>3</sub>, <sup>1</sup>/<sub>3</sub>)}.
   Let x be an imputation.

Suppose that (y, S) is an objection of *i* against *j* to *x*. Then we must have:

• 
$$S = \{i, h\}$$
, where  $h$  is the third player;  
•  $y_h < 1 - x_i$ , since  $y_i > x_i$  and  $y(S) = v(S) = 1$ .

### Example: The Three-Player Majority Game (Cont'd)

• For *j* to have a counterobjection to (y, S), we need  $y_h + x_j \le 1$ . Thus, for *x* to be in the bargaining set we require that for all players *i*, *j* and *h* we have

$$y_h < 1 - x_i$$
 implies  $y_h \le 1 - x_j$ .

This implies that

$$1-x_i \leq 1-x_j$$
, for all *i* and *j*.

Equivalently,

 $x_j \leq x_i$ , for all *i* and *j*.

So  $x = (\frac{1}{3}, \frac{1}{3}, \frac{1}{3})$ . Obviously this imputation is in the bargaining set.

### Example: My Aunt and I

• Let  $\langle \{1,2,3,4\}, \nu \rangle$  be the game with

$$v(S) = \begin{cases} 1, & \text{if } S \text{ contains } \{2,3,4\} \text{ or } \{1,i\} \text{ for } i \in \{2,3,4\} \\ 0, & \text{otherwise} \end{cases}$$

Here Player 2 is "I" and Player 1 is his aunt.

Player 1 appears to be in a stronger position than the other players. Suppose x is an imputation for which  $x_2 < x_3$ .

Then Player 2 has an objection against Player 3 to x (via  $\{1,2\}$ ) for which there is no counterobjection.

Thus, if x is in the bargaining set, then  $x_2 = x_3 = x_4 = \alpha$ , say.

## Example: My Aunt and I (Cont'd)

#### • Any objection of:

- Player 1 against Player 2 to x takes the form (y, {1, j}), where j = 3 or 4 and y<sub>j</sub> = 1 - y<sub>1</sub> < 3α. There is no counterobjection if and only if α + 3α + α > 1. Equivalently, α > <sup>1</sup>/<sub>5</sub>.
- Player 2 against Player 1 to x must use the coalition {2,3,4} and give one of Players 3 or 4 less than <sup>1-α</sup>/<sub>2</sub>.
   Player 1 does not have a counterobjection if and only if 1 3α + <sup>1-α</sup>/<sub>2</sub> > 1.
   Equivalently, α < <sup>1</sup>/<sub>2</sub>.

Hence, the bargaining set is

$$\left\{ \left(1-3lpha,lpha,lpha,lpha
ight):rac{1}{7}\leqlpha\leqrac{1}{5}
ight\} .$$

• Note that by contrast the core is empty.

### Excess of a Coalition

- We now describe another solution that is defined by the condition that to every objection there is a counterobjection.
- It differs from the bargaining set in the nature of objections and counterobjections that are considered effective.
- Let  $\langle N, v \rangle$  be a coalitional game with transferable payoff.
- Let x be an imputation.
- For a coalition S, the excess of S is defined by

$$e(S,x)=v(S)-x(S).$$

- If the excess of the coalition S is positive, then it measures the amount that S has to forgo in order for the imputation x to be implemented. I.e., it is the sacrifice that S makes to maintain the social order.
- If the excess of S is negative, then its absolute value measures the amount over and above the worth of S that S obtains when the imputation x is implemented.
  - I.e., it is S's surplus in the social order.

## Objections and Counterobjections (Ideas)

- A player *i* objects to an imputation *x* by:
  - Forming a coalition S that excludes some player j for whom  $x_j > v(\{j\});$
  - Pointing out that he is dissatisfied with the sacrifice or gain of this coalition.
- Player *j* counterobjects by pointing to the existence of a coalition that:
  - Contains *j* but not *i*;
  - Sacrifices more (if e(S, x) > 0) or gains less (if e(S, x) < 0).

## Objections and Counterobjections (Formalism)

- A coalition S is an **objection of** *i* **against** *j* **to** *x* if:
  - *S* includes *i* but not *j*;
  - $x_j > v(\{j\}).$
- A coalition T is a **counterobjection to the objection** S of *i* against *j* if:
  - T includes j but not i;
  - $e(T,x) \ge e(S,x)$ .

## The Kernel

#### Definition (The Kernel)

The **kernel** of a coalitional game with transferable payoff is the set of all imputations x with the property that, for every objection S of any player i against any other player j to x, there is a counterobjection of j to S.

• For any two players *i* and *j* and any imputation *x*, define *s*<sub>*ij*</sub>(*x*) to be the maximum excess of any coalition that contains *i* but not *j*:

$$s_{ij}(x) = \max_{S \in \mathcal{C}} \{ e(S, x) : i \in S \text{ and } j \in N - S \}.$$

 The kernel is, equivalently, the set of imputations x ∈ X, such that for every pair (i, j) of players either s<sub>ji</sub>(x) ≥ s<sub>ij</sub>(x) or x<sub>j</sub> = v({j}).

### Remarks on the Kernel

- The kernel models the stable arrangements in a society in which:
  - A player makes arguments of the following type against an imputation *x*:

"Here is a coalition to which I belong that excludes player j and sacrifices too much (or gains too little)".

• Such an argument is ineffective as far as the kernel is concerned if player *j* can respond by saying:

"Your demand is not justified, since I can name a coalition to which I belong that excludes you and sacrifices even more (or gains even less) than the coalition that you name".

# The Kernel and the Bargaining Set

#### Lemma

The kernel of a coalitional game with transferable payoff is a subset of the bargaining set.

• Let  $\langle N, v \rangle$  be a coalitional game with transferable payoff.

Let x be an imputation in the kernel.

Let (y, S) be an objection, in the sense of the bargaining set, of player *i* against *j* to *x*:

• 
$$i \in S$$
 and  $j \in N - S$ ;

• 
$$y(S) = v(S);$$

• 
$$y_k > x_k$$
, for all  $k \in S$ .

Suppose, first, that  $x_j = v(\{j\})$ . Then  $(z, \{j\})$ , with  $z_j = v(\{j\})$ , is a counterobjection to (y, S).

## The Kernel and the Bargaining Set

 Suppose, on the other hand, that x<sub>j</sub> > v({j}). Then, since x is in the kernel,

$$s_{ji}(x) \geq s_{ij}(x) \geq v(S) - x(S) = y(S) - x(S).$$

Let T be a coalition that contains j but not i for which

$$s_{jj}(x) = v(T) - x(T).$$

Then  $v(T) - x(T) \ge y(S) - x(S)$ . Thus,

$$\begin{array}{ll} v(T) & \geq & y(S \cap T) + y(S - T) + x(T - S) - x(S - T) \\ & > & y(S \cap T) + x(T - S). \quad (y(S - T) > x(S - T)) \end{array}$$

Thus, there exists a T-feasible payoff vector z with:

• 
$$z_k \ge x_k$$
, for all  $k \in T - S$ ;  
•  $z_k \ge y_k$ , for all  $k \in T \cap S$ .

So (z, T) is a counterobjection to (y, S).

### Three-Player Majority Game Revisited

• It follows from our calculation of the bargaining set, the previous lemma and the nonemptiness of the kernel that the kernel of the three-player majority game is  $\{(\frac{1}{3}, \frac{1}{3}, \frac{1}{3})\}$ .

We show this directly.

Assume that  $x_1 \ge x_2 \ge x_3$ , with at least one strict inequality. Then

$$s_{31}(x) = 1 - x_2 - x_3 > 1 - x_2 - x_1 = s_{13}(x).$$

Moreover,

$$x_1 > 0 = v(\{1\}).$$

So x is not in the kernel.

### My Aunt and I Revisited

• The kernel of the game is  $\{(\frac{2}{5}, \frac{1}{5}, \frac{1}{5}, \frac{1}{5})\}.$ 

Let x be in the kernel.

By the preceding lemma and the calculation of the bargaining set of the game we have

$$x = (1 - 3\alpha, \alpha, \alpha, \alpha), \quad \text{for some } \frac{1}{7} \le \alpha \le \frac{1}{5}$$

So we have  $s_{12}(x) = 2\alpha$  and  $s_{21}(x) = 1 - 3\alpha$ . But  $x_1 = 1 - 3\alpha > 0 = v(\{1\})$ .

So we need

$$2\alpha = s_{12}(x) \geq s_{21}(x) = 1 - 3\alpha.$$

Equivalently,  $\alpha \geq \frac{1}{5}$ . Hence,  $\alpha = \frac{1}{5}$ .

### Objections and Counterobjections by Coalitions

- A solution that is closely related to the kernel is the nucleolus.
- Let  $\langle N, v \rangle$  be a coalitional game with transferable payoff.
- Let x be an imputation.
- A pair (S, y), consisting of a coalition S and an imputation y, is an **objection to** x if

$$e(S,x) > e(S,y),$$

i.e., if y(S) > x(S).

• A coalition T is a **counterobjection to the objection** (S, y) if:

• 
$$e(T, y) > e(T, x)$$
 (i.e.,  $x(T) > y(T)$ );  
•  $e(T, y) > e(S, x)$ .

### The Nucleolus

#### Definition (The Nucleolus)

The **nucleolus** of a coalitional game with transferable payoff is the set of all imputations x with the property that, for every objection (S, y) to x, there is a counterobjection to (S, y).

- The excess of S is a measure of S's dissatisfaction with x.
- It is the price that S pays to tolerate x rather than secede from N.
- In the definition of the kernel an objection is made by a single player, while here an objection is made by a coalition.

## Idea of Nucleolus

• An objection (S, y) may be interpreted as a statement by S of the form:

"Our excess is too large in x; we suggest the alternative imputation y in which it is smaller".

• In the nucleolus such objections cause unstable outcomes if no coalition *T* can respond by saying:

"Your demand is not justified since our excess under y is larger than it was under x and, furthermore, exceeds under y what yours was under x".

• An imputation fails to be stable according to the nucleolus if the excess of some coalition S can be reduced without increasing the excess of some coalition to a level at least as large as that of the original excess of S.

#### Notation

- Let x be an imputation.
- $\bullet~$  Let  $S_1,\ldots,S_{2^{|\mathcal{N}|}-1}$  be an ordering of the coalitions for which

$$e(S_{\ell}, x) \ge e(S_{\ell+1}, x), \quad \text{for } \ell = 1, \dots, 2^{|N|} - 2.$$

• Let E(x) be the vector of excesses defined by

$$E_{\ell}(x) = e(S_{\ell}, x), \quad \text{for all } \ell = 1, \dots, 2^{|N|} - 1.$$

• Let  $B_1(x), \ldots, B_K(x)$  be the partition of the set of all coalitions in which

S and S' are in the same cell if and only if e(S,x) = e(S',x).

For S ∈ B<sub>k</sub>(x), let e(S, x) = e<sub>k</sub>(x).
So we have e<sub>1</sub>(x) > e<sub>2</sub>(x) > ··· > e<sub>K</sub>(x).

## Characterization of the Nucleolus

- We say that E(x) is **lexicographically less than** E(y) if  $E_{\ell}(x) < E_{\ell}(y)$  for the smallest  $\ell$  for which  $E_{\ell}(x) \neq E_{\ell}(y)$ .
- Equivalently, if there exists  $k^*$ , such that:
  - For all  $k < k^*$ , we have  $|B_k(x)| = |B_k(y)|$  and  $e_k(x) = e_k(y)$ ;
  - One of the following holds:

(i) 
$$e_{k^*}(x) < e_{k^*}(y);$$

(ii) 
$$e_{k^*}(x) = e_{k^*}(y)$$
 and  $|B_{k^*}(x)| < |B_{k^*}(y)|$ .

#### Lemma

The nucleolus of a coalitional game with transferable payoff is the set of imputations x for which the vector E(x) is lexicographically minimal.

## Proof of the Characterization

- Let (N, v) be a coalitional game with transferable payoff.
   Let x be an imputation for which E(x) is lexicographically minimal.
   We show that x is in the nucleolus.
  - Let (S, y) is an objection to x, so that e(S, y) < e(S, x).
  - Let  $k^*$  be the maximal value of k, such that, for all  $k < k^*$ ,

• 
$$e_k(x) = e_k(y);$$

• 
$$B_k(x) = B_k(y)$$
 (not just  $|B_k(x)| = |B_k(y)|$ ).

Now E(y) is not lexicographically less than E(x). Hence, one of the following holds:

(i) 
$$e_{k^*}(y) > e_{k^*}(x);$$
  
(ii)  $e_{k^*}(x) = e_{k^*}(y)$  and  $|B_{k^*}(x)| \le |B_{k^*}(y)|.$ 

In either case, there is a coalition  $T \in B_{k^*}(y)$ , with

$$e_{k^*}(y) = e(T, y) > e(T, x).$$

## Proof of the Characterization (Cont'd)

Claim:  $e(T, y) \ge e(S, x)$ , so that T is a counterobjection to (S, y). Since e(S, y) < e(S, x), we have

$$S \notin \bigcup_{k=1}^{k^*-1} B_k(x)$$

Hence,  $e_{k^*}(x) \ge e(S, x)$ . But  $e_{k^*}(y) \ge e_{k^*}(x)$ . Therefore,  $e(T, y) \ge e(S, x)$ .

## Proof of the Characterization (Converse)

• Suppose *x* is in the nucleolus.

Assume that E(y) is lexicographically less than E(x). Let  $k^*$  be the smallest value of k, such that:

• 
$$B_k(x) = B_k(y)$$
, for all  $k < k^*$ ;

One of the following holds:

(i) 
$$e_{k^*}(y) < e_{k^*}(x)$$
;  
(ii)  $e_{k^*}(y) = e_{k^*}(x)$  and  $B_{k^*}(y) \neq B_{k^*}(x)$  (so  $|B_{k^*}(y)| \neq |B_{k^*}(x)|$ ).

In either case, there exists  $S \in B_{k^*}(x)$ , for which e(S, y) < e(S, x). Let  $\lambda \in (0, 1)$  and let  $z(\lambda) = \lambda x + (1 - \lambda)y$ . We have, for any coalition R,

$$e(R, z(\lambda)) = \lambda e(R, x) + (1 - \lambda)e(R, y).$$

## Proof of the Characterization (Converse Cont'd)

Claim:  $(S, z(\lambda))$  is an objection to x with no counterobjection. Clearly, it is an objection, since  $e(S, z(\lambda)) < e(S, x)$ . For T to be a counterobjection we need:

• 
$$e(T, z(\lambda)) > e(T, x);$$
  
•  $e(T, z(\lambda)) \ge e(S, x).$ 

However, if  $e(T, z(\lambda)) > e(T, x)$ , then e(T, y) > e(T, x). Thus,  $T \notin \bigcup_{k=1}^{k^*} B_k(x)$ . Hence,  $e(S, x) = e_{k^*}(x) > e(T, x)$ . But  $T \notin \bigcup_{k=1}^{k^*-1} B_k(y)$ . So  $e(S, x) = e_{k^*}(x) \ge e_{k^*}(y) \ge e(T, y)$ . Thus,  $e(S, x) > \lambda e(T, x) + (1 - \lambda)e(T, y) = e(T, z(\lambda))$ . So no counterobjection to  $(S, z(\lambda))$  exists.

# The Nucleolus and the Kernel

#### Lemma

The nucleolus of a coalitional game with transferable payoff is a subset of the kernel.

Let ⟨N, v⟩ be a coalitional game with transferable payoff.
Let x be an imputation that is not in the kernel of ⟨N, v⟩.
We show that x is not in the nucleolus of ⟨N, v⟩.
Since x is not in the kernel, there are players i and j for which:
s<sub>ij</sub>(x) > s<sub>ji</sub>(x);

• 
$$x_j > v(\{j\}).$$

Since  $x_j > v(\{j\})$ , there exists  $\epsilon > 0$ , such that  $y = x + \epsilon \mathbf{1}_{\{i\}} - \epsilon \mathbf{1}_{\{j\}}$ is an imputation (where  $\mathbf{1}_{\{k\}}$  is the *k*th unit vector). Choose  $\epsilon$  small enough that  $s_{ij}(y) > s_{ji}(y)$ .

## The Nucleolus and the Kernel (Cont'd)

- Note that:
  - e(S,x) < e(S,y) if and only if S contains i but not j;
  - e(S,x) > e(S,y) if and only if S contains j but not i.

Let  $k^*$  be the minimal value of k for which there is a coalition  $S \in B_{k^*}(x)$  with  $e(S, x) \neq e(S, y)$ .

Since  $s_{ij}(x) > s_{ji}(x)$ , the set  $B_{k^*}(x)$  contains:

- At least one coalition that contains *i* but not *j*;
- No coalition that contains *j* but not *i*.

Further, for all  $k < k^*$ , we have  $B_k(y) = B_k(x)$  and  $e_k(y) = e_k(x)$ .

- If B<sub>k\*</sub>(x) contains coalitions that contain both i and j or neither of them, then e<sub>k\*</sub>(y) = e<sub>k\*</sub>(x) and B<sub>k\*</sub>(y) is a strict subset of B<sub>k\*</sub>(x).
- If not, then, since  $s_{ij}(y) > s_{ji}(y)$ , we have  $e_{k^*}(y) < e_{k^*}(x)$ .

In both cases E(y) is lexicographically less than E(x).

Therefore, x is not in the nucleolus of  $\langle N, v \rangle$ .

# Nonemptiness of the Nucleolus

#### Proposition

The nucleolus of any coalitional game with transferable payoff is nonempty.

• For all k,  $E_k$  is continuous.

This can be seen by expressing  $E_k$  in the form

$$E_k(x) = \min_{\mathcal{T} \in \mathcal{C}^{k-1}} \max_{S \in \mathcal{C} - \mathcal{T}} e(S, x),$$

where  $C_0 = \{\emptyset\}$  and  $C_k$  for  $k \ge 1$  is the set of all collections of k coalitions.

- Now E₁ is continuous.
   So X₁ = argmin<sub>x∈X</sub> E₁(x) is nonempty and compact.
- For k ≥ 1, define X<sub>k+1</sub> = argmin<sub>x∈Xk</sub> E<sub>k+1</sub>(x).
   By induction, every such set is nonempty and compact.

But, by the Characterization Theorem,  $X_{2^{|N|}-1}$  is the nucleolus. Hence, the nucleolus is nonempty.

## Nonemptiness of the Kernel and of the Bargaining Set

#### Corollary

The bargaining set and kernel of any coalitional game with transferable payoff are nonempty.

- Recall that:
  - The nucleolus is a subset of the kernel;
  - The kernel is a subset of the bargaining set.
  - So both statements follow from the proposition.

# Nucleolus is a Singleton

• In contrast with the bargaining set and the kernel of a game, which may contain many imputations, we have

#### Proposition

The nucleolus of a coalitional game with transferable payoff is a singleton.

Let ⟨N, v⟩ be a coalitional game with transferable payoff. Suppose that imputations x and y are both in the nucleolus. Then we have E(x) = E(y). We show that, for any coalition S, e(S,x) = e(S,y). In particular, for all i, e({i},x) = e({i},y), so that x = y.

# Nucleolus is a Singleton (Cont'd)

• Assume there exists  $S^*$ , with  $e(S^*, x) \neq e(S^*, y)$ . Consider the imputation

$$z=\frac{1}{2}(x+y).$$

Since  $E_k(x) = E_k(y)$ , for all k, we have, for all k:

e<sub>k</sub>(x) = e<sub>k</sub>(y);
 |B<sub>k</sub>(x)| = |B<sub>k</sub>(y)|.

But  $e(S^*, x) \neq e(S^*, y)$ .

So, there exists a minimal value  $k^*$  of k, for which  $B_{k^*}(x) \neq B_{k^*}(y)$ .

• If 
$$B_{k^*}(x) \cap B_{k^*}(y) \neq \emptyset$$
, then  $B_{k^*}(z) = B_{k^*}(x) \cap B_{k^*}(y) \subset B_{k^*}(x)$ .

• If  $B_{k^*}(x) \cap B_{k^*}(y) = \emptyset$ , then  $e_{k^*}(z) < e_{k^*}(x) = e_{k^*}(y)$ .

In both cases, E(z) is lexicographically less than E(x).

This contradicts the fact that x is in the nucleolus.

#### Subsection 4

The Shapley Value

#### Values

- The solution concepts for coalitional games that we have studied so far are defined with reference to single games in isolation.
- The Shapley value of a game is defined with reference to other games.
- It is an example of a value.
- A payoff profile of a coalitional game with transferable payoff (N, v) is feasible if the sum of its components is v(N).
- A **value** is a function that assigns a unique feasible payoff profile to every coalitional game with transferable payoff.
- The requirement that the payoff profile be feasible is called **efficiency**.

## Subgames

- Let  $\langle N, v \rangle$  be a coalitional game with transferable payoff.
- Let S be a coalition.
- Define the **subgame**  $\langle S, v^S \rangle$  of  $\langle N, v \rangle$  to be the coalitional game with transferable payoff in which

$$v^{S}(T) = v(T)$$
, for any  $T \subseteq S$ .

## Objections

- Our first presentation of the Shapley value is in terms of certain types of objections and counterobjections.
- Let  $\psi$  be a value.
- An objection of player i against player j to the division x of v(N) may take one of the following two forms:
  - "Give me more, since, otherwise, I will leave the game, causing you to obtain only  $\psi_j(N \{i\}, v^{N-\{i\}})$  rather than the larger payoff  $x_j$ , so that you will lose the positive amount  $x_j \psi_j(N \{i\}, v^{N-\{i\}})$ ".
  - "Give me more, since, otherwise, I will persuade the other players to exclude you from the game, causing me to obtain  $\psi_i(N \{j\}, v^{N-\{j\}})$  rather than the smaller payoff  $x_i$ , so that I will gain the positive amount  $\psi_i(N \{j\}, v^{N-\{j\}}) x_i$ ".

## Counterobjections

• A counterobjection by player *j* to an objection of the first type is an assertion:

"It is true that if you leave then I will lose, but, if I leave, then you will lose at least as much:

$$x_i - \psi_i(N - \{j\}, v^{N - \{j\}}) \ge x_j - \psi_j(N - \{i\}, v^{N - \{i\}})$$
".

• A counterobjection by player *j* to an objection of the second type is an assertion:

"It is true that if you exclude me, then you will gain, but, if I exclude you, then I will gain at least as much:

$$\psi_j(N - \{i\}, v^{N-\{i\}}) - x_j \ge \psi_i(N - \{j\}, v^{N-\{j\}}) - x_i$$
".

• The Shapley value is required to satisfy the property that, for every objection of any player *i* against any other player *j*, there is a counterobjection of player *j*.

# Comparing With Bargaining Set, Kernel and Nucleolus

- These objections and counterobjections differ from those used to define the bargaining set, kernel, and nucleolus in that they refer to the outcomes of smaller games.
- It is assumed that these outcomes are derived from the same logic as the payoff of the game itself.
- The outcomes of the smaller games, like the outcome of the game itself, are given by the value.

## The Balanced Contributions Property

• The requirement that a value assign to every game a payoff profile with the property that every objection is balanced by a counterobjection is equivalent to the following condition:

#### Definition (Balanced Contributions Property)

A value  $\psi$  satisfies the **balanced contributions property** if, for every coalitional game with transferable payoff  $\langle N, v \rangle$ , we have, for all  $i, j \in N$ ,

$$\psi_i(N, v) - \psi_i(N - \{j\}, v^{N - \{j\}}) = \psi_j(N, v) - \psi_j(N - \{i\}, v^{N - \{i\}}).$$

# The Shapley Value

• Define the marginal contribution of player *i* to a coalition *S*, with  $i \notin S$ , in the game  $\langle N, v \rangle$  to be

$$\Delta_i(S) = v(S \cup \{i\}) - v(S).$$

#### Definition (The Shapley Value)

The **Shapley value**  $\varphi$  is defined by the condition

$$arphi_i({\sf N},{\sf v})=rac{1}{|{\sf N}|!}\sum_{{\sf R}\in \mathcal{R}}\Delta_i(S_i({\sf R})), ext{ for all } i\in {\sf N},$$

where:

- $\mathcal{R}$  is the set of all |N|! orderings of N;
- $S_i(R)$  is the set of players preceding *i* in the ordering *R*.

## Remarks on the Shapley Value

- If all players are arranged in some order and all orders are equally likely, φ<sub>i</sub>(N, ν) is the expected marginal contribution over all orders of player i to the set of players who precede him.
- The Shapley value is a value.

$$\sum_{i \in N} \varphi_i(N, v) = \sum_{i \in N} \frac{1}{|N|!} \sum_{R \in \mathcal{R}} \Delta_i(S_i(R))$$
  
= 
$$\frac{1}{|N|!} \sum_{R \in \mathcal{R}} \sum_{i \in N} [v(S_i(R) \cup \{i\}) - v(S_i(R))]$$
  
= 
$$\frac{1}{|N|!} \sum_{R \in \mathcal{R}} v(N)$$
  
= 
$$\frac{1}{|N|!} |N|! v(N)$$
  
= 
$$v(N).$$

# Uniqueness of Value with Balanced Contributions

#### Proposition

The unique value that satisfies the balanced contributions property is the Shapley value.

First, we show there is at most one value satisfying the property. Let ψ and ψ' be any two values that satisfy the condition.
We prove by induction on n = |N| that ψ and ψ' are identical.
Suppose they are identical for all games with less than n players.
Let ⟨N, v⟩ be a game with n players.
By the induction hypothesis, For all i, j ∈ N,

$$\psi_i(N - \{j\}, v^{N-\{j\}}) = \psi'_i(N - \{j\}, v^{N-\{j\}}).$$

## Uniqueness of Value with Balanced Contributions (Cont'd)

• By the Balanced Contributions Property, for all  $i, j \in N$ ,

$$\begin{split} \psi_i(N,v) &- \psi'_i(N,v) \\ &= \psi_j(N,v) - \psi_j(N-\{i\},v^{N-\{i\}}) + \psi_i(N-\{j\},v^{N-\{j\}}) \\ &- \psi'_j(N,v) + \psi'_j(N-\{i\},v^{N-\{i\}}) - \psi'_i(N-\{j\},v^{N-\{j\}}) \\ &= \psi_j(N,v) - \psi'_j(N,v). \end{split}$$

Now fix *i* and sum over  $j \in N$ , using

$$\sum_{j\in N}\psi_j(N,v)=\sum_{j\in N}\psi_j'(N,v)=v(N).$$

We get, for all  $i \in N$ ,

$$\sum_{j \in N} (\psi_i(N, \mathbf{v}) - \psi'_i(N, \mathbf{v})) = \sum_{j \in N} \psi_j(N, \mathbf{v}) - \sum_{j \in N} \psi'_j(N, \mathbf{v})$$
$$|N|(\psi_i(N, \mathbf{v}) - \psi'_i(N, \mathbf{v})) = \mathbf{v}(N) - \mathbf{v}(N)$$
$$\psi_i(N, \mathbf{v}) = \psi'_i(N, \mathbf{v}).$$

### The Shapley Value Has Balanced Contributions

We now verify that the Shapley value φ satisfies the balanced contributions property. Fix a game ⟨N, v⟩.
 We show that, for all i, j ∈ N,

$$\varphi_i(\mathbf{N},\mathbf{v}) - \varphi_j(\mathbf{N},\mathbf{v}) = \varphi_i(\mathbf{N} - \{j\},\mathbf{v}^{\mathbf{N} - \{j\}}) - \varphi_j(\mathbf{N} - \{i\},\mathbf{v}^{\mathbf{N} - \{i\}}).$$

• The left-hand side is

$$\sum_{S\subseteq N-\{i,j\}} \alpha_{S}[\Delta_{i}(S) - \Delta_{j}(S)] + \beta_{S}[\Delta_{i}(S \cup \{j\}) - \Delta_{j}(S \cup \{i\})],$$

where  $\alpha_S = \frac{|S|!(|N|-|S|-1)!}{|N|!}$  and  $\beta_S = \frac{(|S|+1)!(|N|-|S|-2)!}{|N|!}$ ; • The right-hand side is

$$\sum_{S\subseteq N-\{i,j\}}\gamma_S[\Delta_i(S)-\Delta_j(S)],$$

where  $\gamma_{S} = \frac{|S|!(|N|-|S|-2)!}{(|N|-1)!}$ .

# The Shapley Value Has Balanced Contributions (Cont'd)

- The result follows from:
  - $\Delta_i(S) \Delta_j(S) = \Delta_i(S \cup \{j\}) \Delta_j(S \cup \{i\});$
  - $\alpha_{\mathcal{S}} + \beta_{\mathcal{S}} = \gamma_{\mathcal{S}}.$
- The Balanced Contributions Property links a game only with its subgames.

So, in the derivation of the Shapley value of a game  $\langle N, v \rangle$ , we could restrict attention to the subgames of  $\langle N, v \rangle$ , rather than work with the set of all possible games.

#### Dummy Players and Interchangeable Players

- We formulate an axiomatic characterization of the Shapley value, restricting attention to the set of games with a given set of players.
- Throughout we fix this set to be N and denote a game simply by its worth function v.
- Player *i* is a **dummy in** *v* if, for every coalition *S* that excludes *i*,

$$\Delta_i(S) = v(\{i\}).$$

• Players *i* and *j* are **interchangeable in** *v* if, for every coalition *S* that contains neither *i* nor *j*,

$$\Delta_i(S) = \Delta_j(S).$$

• Equivalently, *i* and *j* are **interchangeable in** *v* if, for every coalition *S* that includes *i* but not *j*,

$$v((S - \{i\}) \cup \{j\}) = v(S).$$

# Axioms Characterizing of the Shapley Value

• The axioms we impose are the following.

SYM (Symmetry) If i and j are interchangeable in v, then

$$\psi_i(\mathbf{v})=\psi_j(\mathbf{v}).$$

DUM (**Dummy player**) If i is a dummy in v, then

$$\psi_i(\mathbf{v}) = \mathbf{v}(\{i\}).$$

ADD (Additivity) For any two games v and w, we have, for all  $i \in N$ ,

$$\psi_i(\mathbf{v}+\mathbf{w})=\psi_i(\mathbf{v})+\psi_i(\mathbf{w}),$$

where v + w is the game defined by

$$(v + w)(S) = v(S) + w(S)$$
, for every coalition S.

• The first two axioms impose conditions on single games, while the last axiom links the outcomes of different games.

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Game Theory

# The Axiomatic Characterization

#### Proposition

The Shapley value is the only value that satisfies SYM, DUM and ADD.

- We first verify that the Shapley value satisfies the axioms.
- SYM: Assume that *i* and *j* are interchangeable. For every ordering  $R \in \mathcal{R}$ , let  $R' \in \mathcal{R}$  differ from *R* only in that the positions of *i* and *j* are interchanged.
  - If *i* precedes *j* in *R*, then we have  $\Delta_i(S_i(R)) = \Delta_j(S_j(R'))$ .
  - If j precedes i, then  $\Delta_i(S_i(R)) \Delta_j(S_j(R')) = v(S \cup \{i\}) v(S \cup \{j\})$ , where  $S = S_i(R) - \{j\}$ . Since i and j are interchangeable, we have  $v(S \cup \{i\}) = v(S \cup \{j\})$ . So  $\Delta_i(S_i(R)) = \Delta_j(S_j(R'))$ .

It follows that  $\varphi$  satisfies SYM.

- DUM: It is immediate that  $\varphi$  satisfies this condition.
- ADD: This follows from the fact that, if u = v + w, then

$$u(S \cup \{i\}) - u(S) = v(S \cup \{i\}) - v(S) + w(S \cup \{i\}) - w(S).$$

# The Axiomatic Characterization (Cont'd)

• We show the Shapley value is the only value satisfying the axioms. Let  $\psi$  be a value that satisfies the axioms.

For any coalition S, define the game  $v_S$  by

$$v_{S}(T) = \begin{cases} 1, & \text{if } T \supseteq S \\ 0, & \text{otherwise} \end{cases}$$

Regard a game v as a collection of  $2^{|N|} - 1$  numbers  $(v(S))_{S \in C}$ . Claim:  $(v_T)_{T \in C}$  is an algebraic basis for the space of games. That is, for any v, there is a unique collection  $(\alpha_T)_{T \in C}$  of real numbers such that  $v = \sum_{T \in C} \alpha_T v_T$ . The collection  $(v_T)_{T \in C}$  contains  $2^{|N|} - 1$  members. It suffices to show that these games are linearly independent.

•

## The Axiomatic Characterization (Cont'd)

Suppose ∑<sub>S∈C</sub> β<sub>S</sub>v<sub>S</sub> = 0. We must show β<sub>S</sub> = 0, for all S. Suppose there exists some T with β<sub>T</sub> ≠ 0. Then we can choose such a T, for which β<sub>S</sub> = 0, for all S ⊂ T. Then ∑<sub>S∈C</sub> β<sub>S</sub>v<sub>S</sub>(T) = β<sub>T</sub> ≠ 0, a contradiction. Suppose a game has the form αv<sub>T</sub>, for α ≥ 0. By SYM and DUM, its value is given uniquely by

$$\psi_i(\alpha v_T) = \begin{cases} \frac{\alpha}{|T|}, & \text{if } i \in T \\ 0, & \text{otherwise} \end{cases}$$

Next, suppose  $v = \sum_{T \in \mathcal{C}} \alpha_T v_T$ . Then

$$\mathbf{v} = \sum_{\{T \in \mathcal{C}: \alpha_T > 0\}} \alpha_T \mathbf{v}_T - \sum_{\{T \in \mathcal{C}: \alpha_T < 0\}} (-\alpha_T \mathbf{v}_T).$$

So, by ADD, the value of v is determined uniquely.

## Example: Weighted Majority Games

- Consider the weighted majority game v, with:
  - Weights w = (1, 1, 1, 2);
  - Quota q = 3.
- Regarding Player 4, we observe the following facts.
  - In all orderings in which Player 4 is first or last his marginal contribution is 0.
  - In all other orderings his marginal contribution is 1.

Thus, 
$$\varphi(v) = (\frac{1}{6}, \frac{1}{6}, \frac{1}{6}, \frac{1}{2}).$$

• Note that the unique expression in terms of the basis is

$$v = v_{\{1,4\}} + v_{\{2,4\}} + v_{\{3,4\}} + v_{\{1,2,3\}} - v_{\{1,2,4\}} - v_{\{1,3,4\}} - v_{\{2,3,4\}}.$$

From this, we can alternatively deduce

$$\varphi_4(v) = 3 \cdot \frac{1}{2} + 0 - 3 \cdot \frac{1}{3} = \frac{1}{2}.$$

## Example: A Market

 $\bullet\,$  Consider the game  $\langle \{1,2,3\},\nu\rangle\,$  in which

$$v(S) = \begin{cases} 1, & \text{if } S = \{1, 2, 3\}, \{1, 2\} \text{ or } \{1, 3\} \\ 0, & \text{otherwise} \end{cases}$$

• This game can be viewed as a model of a market in which there are:

- A seller (Player 1) holding one unit of a good that she does not value;
- Two potential buyers (Players 2 and 3) who each value the good as worth one unit of payoff.
- There are six possible orderings of the players.
  - In the four, in which Player 1 is second or third, her marginal contribution is 1 and the marginal contributions of the other two players are 0.
  - In the ordering (1, 2, 3), Player 2's marginal contribution is 1.
  - In (1,3,2), Player 3's marginal contribution is 1.

Thus, the Shapley value of the game is  $(\frac{2}{3}, \frac{1}{6}, \frac{1}{6})$ .

• The core of the game consists of the single payoff profile (1,0,0).

## Example: A Majority Game

- Consider a parliament in which there are:
  - One party with m-1 seats;
  - *m* parties each with one seat.
  - A majority is decisive.
- This is a generalization of the game "My Aunt and I".
- This situation can be modeled as a weighted majority game in which:

$$N = \{1, \ldots, m+1\};$$

• 
$$w_1 = m - 1$$
 and  $w_i = 1$ , for  $i \neq 1$ ;

• 
$$q = m$$
.

• The marginal contribution of the large party is 1 in all but the 2*m*! orderings in which it is first or last.

Hence the Shapley value of the game assigns to the large party the payoff

$$\frac{(m+1)!-2m!}{(m+1)!}=\frac{(m+1-2)m!}{(m+1)m!}=\frac{m-1}{m+1}.$$